

- 3/16/22
- SENATE BILL No. 560
- Disposition: Proponent
- State one of the following:
 - ORAL in-person Testimony
- Orland Yee- Phone (303)-726-0300 call and text both okay- Email: orland@kanha.biz
- Kanha

My name is Orland Yee, President, and CEO of Kanha, and I am writing as a proponent for SB 560 in support of the passage of medical marijuana for Kansans. Kanha is a software solution company that has spent the last eight years developing and running what is commonly referred to as “seed to sale tracking” software. In the scope of the cannabis industry, seed to sale tracking is what allows both businesses, and state government, to “track and trace” every aspect of the plant as it makes its way from a seed to an infused product (think edible brownies, tinctures, capsules, etc.) and into patient’s hands.

Almost every state that has legalized medical or adult-use (recreational) cannabis has adopted a seed-to-sale tracking program that requires businesses to enter every single plant and product ever touched into a database that can be monitored by the state. These software programs are VITAL to a state's ability to safely roll out, regulate, and oversee the complicated world of the medical cannabis industry. Whether it is being used to ensure employees are not diverting legal marijuana into the black market or being utilized to automatically notify businesses and patients of the potentially dangerous or recalled products they are carrying in their stores or have already purchased, the main objective of these types of software is to keep patients and citizens safe by giving state regulators and businesses the resources and data they need to always know what's going on.

Kanha has been following Kansas’s journey on legalizing medical cannabis and was thrilled to read that the most recent version of the bill included strong language on adopting a seed-to-sale tracking program. New section (39) states, “The director shall establish and maintain an electronic database to monitor medical marijuana from its seed source through its cultivation, testing, processing, distribution and dispensing, giving preference to systems that include tracking each plant beginning with the plant's in vitro genetic origination data. The director may contract with a separate entity to establish and maintain all or any portion of the electronic database on behalf of the division of alcohol and cannabis control”.

Kanha was reached out to by citizens of the great state of Kansas who are eager to participate in the industry should this legislation pass. They conveyed the concerns and requests of the legislature as it pertains to this type of software and requested our assistance in education of the committee and implementation should we be asked. It is incredibly important to us that we are looked to as a resource and not a business trying to monopolize the industry. Regardless of future engagement, Kanha has spent the last several months preparing data and software solutions specifically for Kansas. Whether it's K-Tracs integration, in-vitro genetic origination data, functionality to assist law enforcement, data and projections, licensed entities video footage management, or creating a cost savings structure

less prohibitive than the states before you, we are dedicated to all education and assistance with any aspect of this program.

While the current responsibility to implement this software falls on the director, we understand the major safety concerns that many Senators have in regard to this legislation and believe discussion on this matter prior to its passage is of the utmost importance. We want to ensure that the contents of the legislation you have worked so hard on protect Kansans and creates a well respected and strong industry with no language, or lack there of, causing unintended consequences.

Kanha is available for questions during testimony and will be available within the walls of the capitol building for further questions, demonstrations, and general assistance from 8am-5pm Wednesday and Thursday this week.

Thank you Mr. Chairman and members of the committee for your time, hard work, and commitment to good legislation.

Respectfully,

-Orland Yee