



**Senate Committee on Financial Institutions and Insurance
Hearing on Senate Bill 352
Hearing Date – February 13, 2020**

**Written Testimony in support of SB 352 on behalf of the City of Manhattan
By Jesse R. Romo, A.A.E., Director, Manhattan Regional Airport**

Good afternoon Chair Olson, Vice Chair Billinger and Honorable Members of the Senate Committee on Financial Institutions and Insurance.

The City of Manhattan supports SB 352, enacting the peer-to-peer vehicle sharing program act. Commercial service airports across the nation have been grappling with the issue of managing emerging companies that compete with traditional ways of doing business. For instance, Uber and Lyft's entrance into ground transportation created challenges for traditional Transportation Network Company agreements; however, those companies eventually began entering into agreements to offer services at airports.

- When an airport accepts federal funds from the Federal Aviation Administration those monies come with a list of obligations the airport must meet. Some of these obligations involve establishing a fair process for companies to operate at an airport, as well as enforcing rules and regulations in an equitable manner. Peer-to-peer vehicle sharing is the latest trend to buck the system by competing directly with rental car companies that are under an agreement to operate at an airport.
- Manhattan Regional Airport has four rental car brands offered in the terminal, which combined accounted for \$248,802 in airport revenue in 2019. SB 352 would help level the playing field by requiring peer-to-peer companies to establish an agreement with an airport prior to offering their service.

For all the reasons stated above, the City of Manhattan supports SB 352, enacting the peer-to-peer vehicle sharing program act. Thank you for your time and consideration.