



January 31, 2018

Chairman Mike Peterson
Senate Committee on Transportation

Alliance of Automobile Manufacturers Statement of Opposition to SB 324

Dear Chairman Peterson and Members of the Committee:

Thank you for the opportunity to voice the Auto Alliance's concern with SB 324. The Alliance is a trade association representing twelve of the world's leading car and light truck manufacturers, including BMW Group, FCA US LLC, Ford Motor Company, General Motors Company, Jaguar Land Rover, Mazda, Mercedes-Benz USA, Mitsubishi Motors, Porsche, Toyota, Volkswagen Group of America, and Volvo Car USA. Together, Alliance members account for roughly 70% of the cars and light duty trucks sold in the United States each year.

SB 324 addresses important issues including how manufacturers measure how well dealerships are serving consumers in their markets, how manufacturers can influence the facilities in which dealers sell their products to consumers, and how manufacturers compensate dealers in the event of a "stop sale" instruction associated with a recall. It is important to get the law on these issues correct.

The Alliance and the Kansas Automobile Dealers Association (KADA) are working to reach a compromise on the important issues in the bill. We are optimistic that such a compromise can be reached.

Thank you for your time and consideration of our request for additional time to negotiate SB 324.

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