



**INTRODUCTORY REMARKS**

TO: The Honorable Joe Seiwert, Chair  
And Members of the House Utilities & Telecommunications Committee

FROM: Whitney Damron  
On behalf of Pixius Communications, LLC

RE: Introductory remarks to the Committee

DATE: January 16, 2013

Mr. Chairman and Members of the Committee:

By way of introduction, I am Whitney Damron and I am a contract lobbyist for a variety of clients with interests before the Kansas Legislature. On the Committee's telecom introduction day, I appreciate the opportunity to provide you with summary information on Pixius Communications, LLC, a wireless internet service provider headquartered in Wichita.

Pixius provides business and residential Internet service to more than 7,600 customers through 79 towers that are owned or leased by the company. Their primary service areas are in rural Kansas and generally in Northcentral, Northeast, Southeast and Southcentral Kansas.

Pixius recently moved to a new \$3 million, 21,000 square foot headquarters in Wichita located at 301 North St. Francis Street, in the vicinity of Old Town which enables them to bring all of their nearly 40 employees into a single location in Wichita.

Pixius was established in 2000 by a group of experienced entrepreneurs that saw a need and investment opportunity for delivery of high speed Internet in areas of the state generally unable to receive such service. Among the investors are LLC members with experience in technology, towers, real estate and telecommunications, who all bring special talents and abilities to the leadership of the company.

The company continues to grow and has planned for an additional 15 additional sites around the Kansas City area with significant additional investment in technology in order to provide the speeds its customer's desire and demand.

Included with this memorandum is a listing of the areas Pixius currently provides service. From their website, you or your constituents can see if service is available in a particular location.

[www.pixius.com](http://www.pixius.com)

Pixius Communications, LLC  
301 North St. Francis Street  
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Pixius Communications, LLC

Service Areas:

**Northcentral Kansas**

**Cities covered:** Chapman, Grandview Plaza, Junction City, Milford State Park, Smoky Hill, Upland

**Northeast Kansas, Northwest Missouri**

**Kansas cities covered:** Antioch, Bucyrus, Chiles, Gardner, Edgerton, Hillsdale, Louisburg, Somerset, Spring Hill, Wagstaff, Wea

**Missouri Cities covered:** Cleveland, Drexel, Freeman, Main City, West Line

**Southeast Kansas, Southwest Missouri**

**Kansas cities covered:** Aracdia, Arma, Beulah, Capaldo, Cherokee, Chicopee, Columbus, Croweburg, Curranville, Dunkirk, Fox Town, Franklin, Frontenac, Girard, Hallowell, Klendike, Monmouth, Mulberry, Opolis, Pittsburg, Quaker, Ringo, Roseland, Scammon, Sherwin, Skidmore, South Radley, Stippville, Turck, Weir, West Mineral, Yale

**Missouri Cities covered:** Boston, Bronaugh, Golden City, Iantha, Irwin, Jasper, Lamar, Lamar Heights, Liberal, Medoc, Mindenmines, Nashville, Neck City, Newport, Oakton, Oskaloosa, Preston, Verdella

**Southcentral Kansas**

**Cities covered:** Abbyville, Alta Mills, Andale, Anodover, Argonia, Augusta, Bel Aire, Belle Plaine, Bentley, Benton, Brainerd, Buhler, Burrton, Canton, Castleton, Chelsea, Cheney, Clearwater, Colwich, Dalton, Douglass, Durham, Easthore, El Dorado, Elbing, Elmer, Furley, Galva, Garden Plain, Goddard, Goessel, Groveland, Halstead, Haysville, Hesston, Hillsboro, Hopkins, Hutchinson, Inman, Kechi, Kingman, Lehigh, Leon, Maize, Mayfield, Medora, McPherson, Milan, Moundridge, Mount Hope, Mulvane, Newton, Nickerson, Norwich, Oxford, Park City, Partridge, Peabody, Pickrell Corner, Potwin, Pretty Prairie, Riverdale, Rosalia, Rose Hill, Saxman, Sedgwick, South Hutchinson, Spivey, Sterling, Towanda, Valley Center, Vanora, Viola, Waldeck, Walton, Waterloo, Wellington, Whiteside, Whitewater, Wichita, Willowbrook, Wilmore, Yaggy, Yoder, Zimmerdale