Innovative technology solutions for sustainability



ABENGOA

Kansas Legislative Briefing

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Abengoa

Abengoa is an international company that applies innovative technology solutions to sustainable development in the energy and environment sectors

Sectors

Energy



Transmission

Electrical

- Concentrated solar power (CSP)
- Biofuels

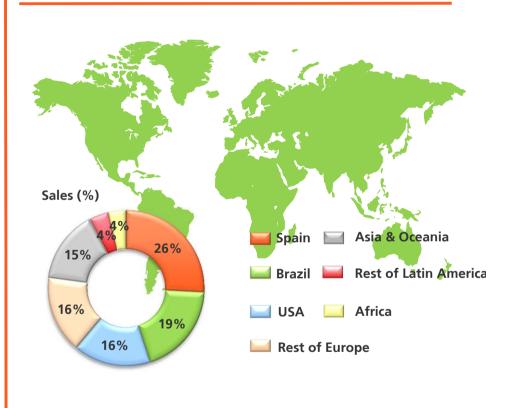
Environment





- Desalination
- Industrial waste recycling

Geographic distribution

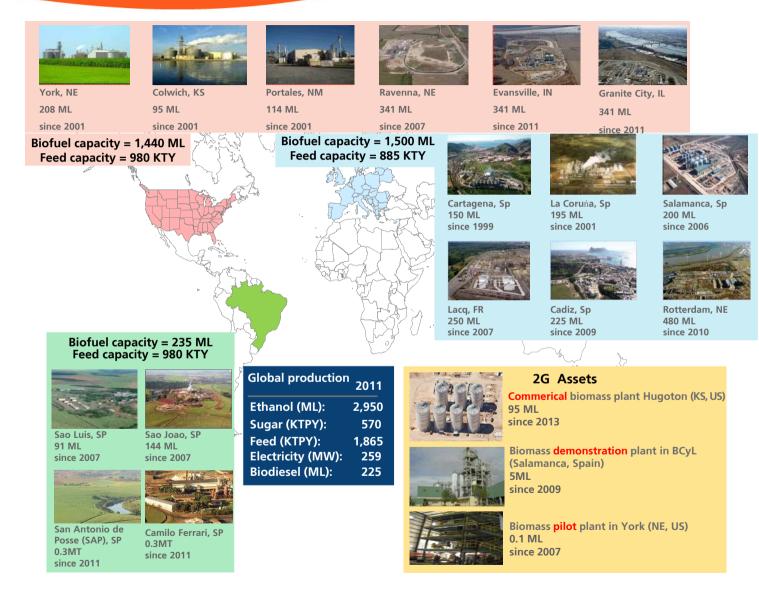


+ 23,000 people

100.000 m³/day Desalination plant (India)

Note: % of sales in 2010

...becoming the only global ethanol company



Abengoa's Advanced Biofuels First commercial biomass project

Hugoton project highlights

- Capacity: 25 MGPY ethanol from biomass
- Electricity capacity: 21-MW electr. power. Neutral to grid
- Location: Hugoton, Kansas
- Site: 400-acre parcel
- Feedstock: Corn stover, switch grass
- Estimated start-up: 2013
- Biomass: ~380,000 dt per year contracted fix price for 10y

- Objective: enzymatic hydrolysis conversion of biomass to ethanol to operate at 2.00 \$/gal cost in 2014
- Finance: DOE awards validating our technologies
- Positive Economic Impacts
 - >\$17 million in local feedstock purchases
 - **→** 300 direct construction jobs for 2 years
 - > 65 permanent local jobs at the facility
 - > \$5 million annual payroll



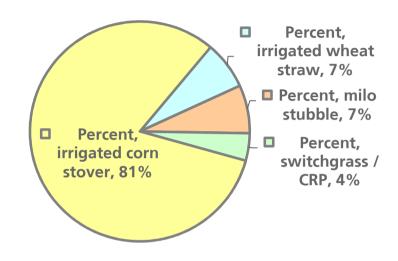


1st commercial-scale biomass to ethanol plant construction started

Biomass feedstock

Hugoton plant biomass feedstock needs

- 380,000 "dry" tons of biomass per year
- Less than 20% of available biomass available within 50 mile radius





Irrigated Wheat Straw



Milo Stubble



Switchgrass



Irrigated Corn
Stover



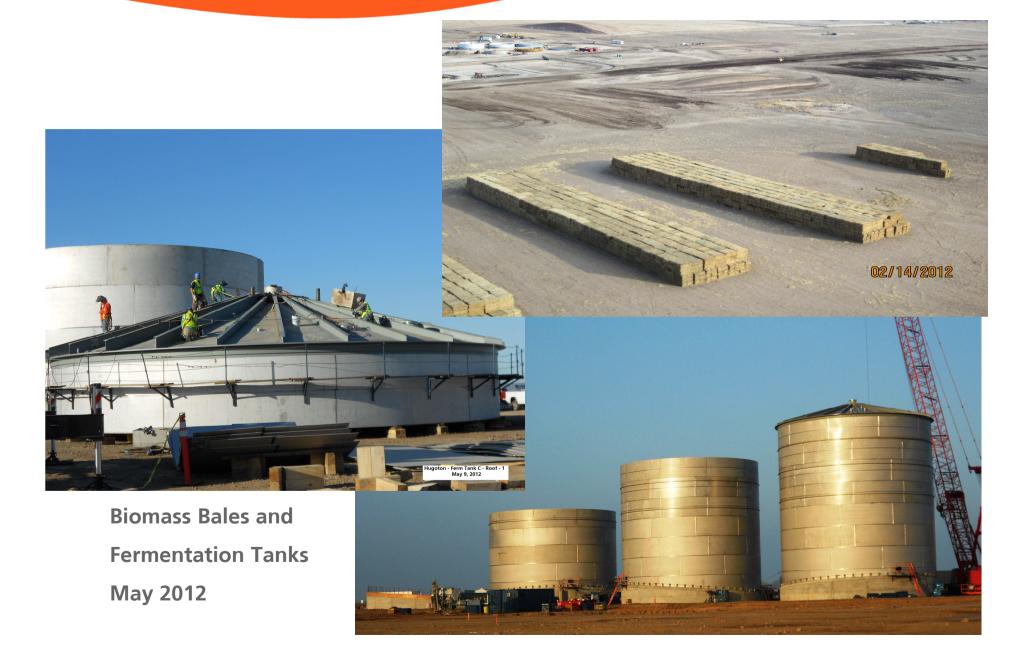
CRP Grassland

Current work in progress



Current work in progress – Distillation and Dehydration





Completed Fermentation and Cooling Towers



Hugoton today



3. Milestones update

- Cogeneration scheduled mechanical completion Aug 2013
- Enzymatic hydrolysis mechanical completion Dec 2013
- Workforce Statistics
 - Average # of workers on site for February 2013 254
 - Planned peak: ~550 in May 2013

Industry summary

RFS is working, as first and second generation technologies work together:

- > First generation technologies have:
 - ❖ Provided a base infrastructure on which second generation fuels can be built
 - ❖ Provided an alternative to the petroleum monopoly, increasing the availability of US produced fuels (10% ethanol today) and reducing price volatility
 - ❖ Increased our national security by helping to reduce the volumes of imported petroleum from 60% to 42% of our transportation fuel requirements (we still spend \$1 billion every day to import petroleum)
 - **❖** Saved consumers money at the pump through significantly reduced fuel prices (from pricing, volume and octane benefits)
 - ❖ Provided tremendous economic benefits to rural America (created and supported 400,000 US jobs, and saved consumers \$50 billion in fuel costs during 2011)
 - Helped clean the air across the nation, reducing vehicle emissions

Advanced biofuel technologies are now being implemented:

- Commercial scale production facilities are being constructed today and projected to produce 200 million gallons annually by 2015
- > Foreign investment generated that would not otherwise be seen
- > Creating a 50 state solution to further reduce our dependence on oil imports
- Will bring even more broad based economic development through multiple potential feedstocks
- Development would be slowed, national security and environmental benefits reduced, and price hikes for consumers would result through inconsistent support of this critical energy policy

Industry summary

Kansas Benefits from RFS

- Advanced Biofuels
 - * Kansas is the largest state producer of grain sorghum
 - Many Kansas plants have used sorghum (non-corn feedstock) to qualify as an Advanced Biofuel, and earn a benefit from the RFS for this higher quality, low carbon ethanol
 - ❖ Actual benefits vary depending on the market values for the Advanced Biofuel RIN, but can be up to \$75 per gallon

Questions



