## SENATE BILL No. 178

By Committee on Financial Institutions and Insurance

2-10

AN ACT concerning surplus lines insurance; authorizing the commissioner to enter into agreements with other states involving surplus lines; pertaining to premium taxes on surplus lines insurance; amending K.S.A. 40-246c and 40-246e and K.S.A. 2010 Supp. 40-246b and repealing the existing sections.

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Be it enacted by the Legislature of the State of Kansas:

New Section 1. (a) Sections 1 through 5, and amendments thereto, shall be known and may be cited as the nonadmitted insurance act

- (b) The purposes of this act are to:
- (1) Comply with the requirements of the nonadmitted and reinsurance reform act of 2010, as incorporated into the Dodd-Frank wall street reform and consumer protection act, 15 U.S.C. § 8201, including any applicable federal regulations and guidelines implementing that act and as may be hereinafter amended;
- (2) protect the revenues received from insurance premium taxes of this state;
- (3) promote the interests of persons seeking surplus lines insurance in this state;
- (4) insure that surplus lines insurance be placed with reputable and financially sound nonadmitted insurers;
- (5) establish the requirements for licensure and rules governing the conduct of agents who sell surplus lines insurance;
  - (6) promote the interests of admitted surplus lines insurers; and
- (7) promote nationwide uniform requirements, forms and procedures that facilitate the reporting, payment, collection and allocation of premium taxes for nonadmitted insurance for multi-state risks.

New Sec. 2. As used in this act: (a) "Home state" means:

- (1) With respect to an insured:
- (A) The state in which an insured maintains its principal place of business or, in the case of an individual, the individual's principal residence; or
- (B) if 100% of the insured risk is located out of the state referred to in subparagraph (A), the state to which the greatest percentage of the insured's taxable premium for that insurance contract is allocated.

(2) If more than one insured from an affiliated group are named insureds on a single nonadmitted insurance contract, the home state as determined pursuant to subsection (a) (1) (A), of the member of the affiliated group that has the largest percentage of premium attributed to it under such insurance contract.

- (3) When the group policyholder pays 100% of the premium from its own funds, the home state of the group policyholder as determined pursuant to subsection (a) (1) (A).
- (4) When the group policyholder does not pay 100% of the premium from its own funds, the home state of the group member as determined pursuant to subsection (a) (1) (A).
- (b) "Principal place of business" means, with respect to determining the home state of the insureds:
- (1) The state where the insured maintains it headquarters and where the insured's high-level officers direct, control and coordinate the business activities;
- (2) if the insured's high-level officers direct, control and coordinate the business activities in more than one state, the state in which the greatest percentage of the insured's taxable premium for that insurance contract is allocated; or
- (3) if the insured maintains its headquarters or the insured's highlevel officers direct, control and coordinate the business activities outside any state, the state to which the greatest percentage of the insured's taxable premium for that insurance contract is allocated.
- (c) "Principal residence" means, with respect to determining the home state of the insured:
- (1) The state where the insured resides for the greatest number of days during a calendar year; or
  - (2) if the insured's principal residence is located outside any state, the state to which the greatest percentage of the insured's taxable premium for that insurance contract is allocated.
  - New Sec. 3. The commissioner of insurance is authorized to enter into agreements with other states as necessary to achieve the purposes of this act.
- New Sec. 4. The commissioner may adopt rules and regulations necessary to carry out this act.
  - New Sec. 5. If any provision of this act or the application of such provision to any person or circumstances shall be held invalid, the invalidity does not affect other provisions of the act which can be given effect without the invalid provision or application, and to this end the provisions of this act are severable.
- Sec. 6. K.S.A. 2010 Supp. 40-246b is hereby amended to read as follows: 40-246b. (a) Upon receipt of a proper application, the

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commissioner of insurance may issue to any duly licensed resident agent of this state, who has been licensed as a fire or casualty, or both, resident agent in this or any other state or combination thereof, for threeconsecutive years immediately prior to application for the type of license herein prescribed, upon proper application, an excess coverage license to negotiatean excess lines coverage license to any licensed property and casualty agent of this state or any other state. Any agent so licensed may negotiate for insureds whose home state is this state, the types of contracts of fire insurance enumerated in K.S.A. 40-901, and amendments thereto, and the type of casualty insurance contracts enumerated in K.S.A. 40-1102, and amendments thereto, or reinsurance, or to place risks, or to effect insurance or reinsurance for persons or corporations other than such agent, with insurers not authorized to do business in this state. An agent, as defined in K.S.A. 40-241e2010 Supp. 40-4902, and amendments thereto, may place the kind or kinds of business specified in this act for which such agent is licensed pursuant to K.S.A. 40-240 and 40-2412010 Supp. 40-4903 and susbsection (d) of K.S.A. 40-4906, and amendments thereto, with an insurer not authorized to do business in this state by placing such business with a person licensed pursuant to the provisions of this act and may share in the applicable commissions on such business. Before any such license shall be issued, the applicant shall submit proper application on a form prescribed by the commissioner, which application shall be accompanied by a fee of \$50. Such license shall be renewable each year on May 1, upon the payment of a \$50 fee. Excess lines agents licensed by the department on the effective date of this act shall be exempt from the experience requirement.

The agent so licensed shall on or before March 1 of each year, (b) On a date prescribed by the commissioner, and quarterly thereafter, the agent so licensed shall file with the insurance department of this state, a sworn affidavit or statement to the effect that, after diligent effort, such agent has been unable to secure the amount of insurance required to protect the property, person, or firm described in such agent's affidavit or statement from loss or damage in regularly admitted companies during the preceding year. Mere rate differential shall not be grounds for placing a particular risk in a nonadmitted carrier when an admitted carrier would accept such risk at a different rate. The licensed excess coverage agent must, prior to placing insurance with an insurer not authorized to do business in this state, obtain the written consent of the prospective named insured and provide such insured the following information in a form promulgated by the commissioner:

 $\frac{\text{(a)}(1)}{\text{(a)}}$  A statement that the coverage will be obtained from an insurer not authorized to do business in this state;

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  $\frac{\text{(b)}(2)}{\text{(b)}}$  a statement that the insurer's name appears on the list of companies maintained by the commissioner pursuant to K.S.A. 40-246e, and amendments thereto;

- (e)(3) a notice that the insurer's financial condition, policy forms, rates and trade practices are not subject to the review or jurisdiction of the commissioner;
- (d)(4) a statement that the protection of the guaranty associations is not afforded to policyholders of the insurer; and
- (e)(5) a statement or notice with respect to any other information deemed necessary by the commissioner pertinent to insuring with an insurer not authorized to do business in this state.
- (c) In the event the insured desires that coverage be bound with an insurer not admitted to this state and it is not possible to obtain the written consent of the insured prior to binding the coverage, the excess lines agent may bind the coverage after advising the insured of the information set out above and shall obtain written confirmation that the insured desires that coverage be placed with an insurer not admitted to this state within 30 days after binding coverage.
- (d) When business comes to a licensed excess lines agent in which this state is the home state for placement with an insurer not authorized to do business in this state from an agent not licensed as an excess lines agent, it shall be the responsibility of the licensed excess lines agent to ascertain that the insured has been provided the preceding information and has consented to being insured with an insurer not authorized to do business in this state. Each excess lines agent shall keep a separate record book in such agent's office showing the transactions of fire and casualty insurance and reinsurance placed in companies not authorized to do business in this state, the amount of gross premiums charged thereon, the insurer in which which the policy was placed, the date, term and number of the policy, the location and nature of the risk, the name of the assuredinsured and such other information as the commissioner may require and such record shall be available at all times for inspection by the commissioner of insurance or the commissioner's authorized representatives. The commissioner may revoke or suspend any license issued pursuant to the provisions of this act in the same manner and for the same reasons prescribed by K.S.A. 40-2422010 Supp. 40-4909, and amendments thereto.
- (e) Any policy issued under the provisions of this statute shall have stamped or endorsed in a prominent manner thereon, the following: This policy is issued by an insurer not authorized to do business in Kansas and, as such, the form, financial condition and rates are not subject to review by the commissioner of insurance and the insured is not protected by any guaranty fund.

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42 43 (f) If business is placed with a nonadmitted company that is subsequently determined to be insolvent, the excess lines agent placing such business with such company is relieved of any responsibility to the insured as it relates to such insolvency, if the excess lines agent has satisfactorily complied with all requirements of this section pertaining to notification of the insured, has properly obtained the written consent of the insured and has used due diligence in selecting the insurer. It shall be presumed that due diligence was used in selecting the insurer if such insurer was on the list compiled pursuant to K.S.A. 40-246e, and amendments thereto, at the time coverage first became effective.

- Sec. 7. K.S.A. 40-246c is hereby amended to read as follows: 40-246c. Each licensed agent shall file with the commissioner on or before March 1 of each year a statement on a form prescribed by the commissioner, accounting for the gross premiums upon all policieswritten on risks situated in this state up to January 1 in each year for the year next preceding and the licensee shall transmit to the commissioner, with such affidavit or statement, a sum equal to 6% of the grosspremiums upon all policies procured by such agent on risks situated inthis state written under the provisions of this act. Any individual placing a policy with an insurer not authorized to do business in this state on a risk domiciled in a state other than this state, but also covering a risk orlocation in Kansas, shall file with the commissioner a statement in the form prescribed by the commissioner, describing the risk and shall pay to the commissioner a sum equal to 6% of the portion of the premiumapplicable to the risk located in Kansas within 120 days after writing the risk. (a) On a date prescribed by the commissioner and quarterly thereafter, each licensed agent shall collect and pay to the commissioner a sum based on the total gross premiums charged, less any return premiums, for surplus lines insurance provided by the licensee pursuant to the license. Where the insurance covers properties, risks or exposures located or to be performed both in and out of this state, the sum payable shall be computed based on:
- (1) An amount equal to 6% of that portion of the gross premiums allocated to this state; plus
- (2) an amount equal to the portion of the premiums allocated to other states or territories on the basis of the tax rates and fees applicable to properties, risks or exposures located or to be performed outside of this state; less
- (3) the amount of gross premiums allocated to this state and returned to the insured.
  - (b) The tax on any portion of the premium unearned at termination of insurance, if any, having been credited by the state to the licensee shall be returned to the policyholder directly by the surplus lines licensee or

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42 43 through the producing broker. The surplus lines licensee is prohibited from rebating any part of the tax for any reason. To the extent that other states where portions of the properties, risks or exposures reside have failed to enter into a compact or reciprocal allocation procedure with this state, the net premium tax collected shall be retained by this state.

(c) The individual responsible for filing the statement shall be the agent who signs the policy or the agent of record with the company. The commissioner of insurance shall collect double the amount of tax herein provided from any licensee or other responsible individual as herein described who shall fail, refuse or neglect to transmit the required affidavit or statement or shall fail to pay the tax imposed by this section, to the commissioner within the period specified.

Sec. 8. K.S.A. 40-246e is hereby amended to read as follows: 40-246e. The commissioner shall maintain a list of insurers not authorized to do business in this state for review by any interested person. Only those insurers who have filed a certified copy of their most recent annual statement with the commissioner in the form prescribed by K.S.A. 40-225, and amendments thereto, or, if domiciled outside the United States, have filed their most recent annual statement with the national association of insurance commissioners may appear on the list. No excess lines agent shall place insurance on a Kansas domiciled risk with an insurer whose name does not appear on this list. No company shall appear on the list whose capital or surplus as shown on the annual statement does not equal or exceed \$1,500,000\$4,500,000. Individual unincorporated insurers not listed by the national association of insurance commissioners may appear on the list if they are authorized to transact an insurance business in at least one state of the United States, possess assets which are held in trust for the benefit of American policyholders in the sum of not less than \$50,000,000 and pay the filing fee required by this section. Insurance exchanges who issue contracts on behalf of their members and pay the filing fee required by this section may appear on the list if their individual members have a capital or surplus equal to or in excess of \$1,500,000 and the aggregate capital or surplus of all members of the exchange is at least \$15,000,000. A nonrefundable filing fee of \$200 shall be required of any insurer submitting its annual statement for review by the commissioner for inclusion on such list. The commissioner shall remove an insurer's name from the listing only when: (a) The insurer requests such removal; or (b) the insurer fails to file its latest annual statement and required filing fee prior to May 1 of each year as required by this section; or (c) the commissioner is notified by the insurance supervisory authority of any state of the United States that such insurer has had its authority to transact business restricted; or has been declared insolvent or placed in receivership, conservatorship, rehabilitation or any similar status wherein SB 178 7

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the business of the insurer is formally supervised by an insurance supervisory authority; of (d) the commissioner is notified by the N.A.I.C. that any insurer domiciled outside the United States has been declared insolvent or placed in receivership, conservatorship, rehabilitation or any similar status wherein the business of the insurer is formally supervised by an insurance supervisory authority pursuant to an order by any court of competent jurisdiction; or (e) the insurer has failed to effectuate reasonably prompt, fair and equitable payment of just losses and claims in this state; or (f) the insurer encourages, promotes or rewards an agent to violate the provisions of K.S.A. 40-246b, and amendments thereto. There shall be no liability on the part of and no cause of action of any nature shall arise against the commissioner, the commissioner's employees, or the state of Kansas as a result of any insurer's name appearing or not appearing on the list required by this section if such list 14 is constructed and maintained in good faith and without malice. 15

Sec. 9. K.S.A. 40-246c and 40-246e and K.S.A. 2010 Supp. 40-246b are hereby repealed.

Sec. 10. This act shall take effect and be in force from and after its publication in the Kansas register.