

Kansas House of Representatives

Government Efficiency Committee

Presented by

Jim Hollingsworth

Executive Director

- Presentation Topics:
 - Convenience Fee
 - INK's Governance
 - Enterprise Investments
 - INK Services and Directions
 - Questions

- Convenience Fee made up of two parts:
 - Credit Card Fees
 - INK accepts all credit card types
 - Each card type has its own provider rate
 - Rates are blended into a single rate
 - Cost Recovery
 - Self Funded Model
 - No upfront cost to agencies
 - Recovers cost of development
 - Also funds free services, increased gov't transparency and enterprise applications

INK Governance

- 10 Member Board of Directors
 - Secretary of State
 - DISC/OITS Director (non voting)
 - Secretary of Revenue
 - Secretary of Transportation
 - County Representative
 - GIS Representative
 - Representative from Kansas Bar Association
 - Representative from Kansas Insurance Association
 - Representative from the Kansas Library Association
 - Representative from Kansas Farm Bureau
 - (President of Kansas Inc.)
- Staff
 - Executive Director
 - Outsourced Network Management Kansas Information Consortium, Inc.

- Self-funded Model
 - INK receives no state appropriation
 - 98% Forwarded to Agencies
 - 2% Net Revenue Remaining
 - From the 2% Net Revenue, INK retains 15% to cover:
 - INK Expenses
 - Operating Expenses
 - Grants
 - Tested in the market daily for value to citizens and customers

- **1991**
 - Kansas: Birthplace of eGovernment (KSA 74-9301 et seq.)
- INK Vision:
 - Be recognized as the premier electronic gateway to Kansas government information and services.

INK currently in second year of a three year strategic plan

Board Strategies

- Provide increased Access to multiple entities with Kansas state, county and municipal entities.
- Demonstrate the *Perceived Value* of collaboration with state portal to state, county and local governments.
- Develop expanded data *Distribution* mechanisms to citizens, business and state and local entities.
- Implement an *Infrastructure* environment to accommodate maximum scalability, security, recoverability, and availability.
- Maintain a highly Secure environment to attain compliance to applicable industry standards.
- Accomplish *Benchmarks* to measure the progress toward the completion of established metrics

INK Grant Process

- Annual budget allocation for grants
- Grant applications reviewed and scored by the three branch CITO's and one member of the INK Board
- Each grant request is scored against 5
 Statutory and 3 Strategic IT Objectives
- INK Board of Directors approves all grants

INK Grant Process

- Statutory
 - Increase citizen/business access
 - Align to State initiatives, i.e., KEEP
 - Expand Portal information
 - Improve access technologies
 - Revenue Generation
- Strategic
 - Increase market adoption
 - Integration
 - Extensible (reusable) design

INK Grant Process

 IT Objectives are based on business functions and weighted by importance

 Increase Access 	20%
 Align to State 	15%
 Revenue Generation 	15%
 Expand Portal 	10%
 Improve Technologies 	10%
 Market Adoption 	10%
 Integration 	10%
 Extensibility 	10%

- Applications and services scored using a 3 point positional score
 - 1 = Below Expectations
 - 2 = Meets Expectations
 - 3 = Exceeds Expectations
- Final score and committee recommendation presented to INK Board

- Grant Investments
 - KLISS
 - Digital Certificate Infrastructure (PKI)
 - KEEP
 - Legislative Virtual Committee
 - Data Sharing Readiness Study
 - Education Communications Center
 - Broadband Mapping
 - Kansas Partnership for Accessible Technology
 - Investments increase citizen access and drive state's SIM Plan, gov't transparency and GIS

INK Services

- INK Services Available to Agencies
 - Expertise in eGovernment
 - Project Management
 - Web Application Development
 - Web Site and Application Hosting
 - Payment Processing (Online, OTC)
 - Online Form Builder
 - Marketing
 - Training
 - Customer Service
 - Customer Account Management

INK Enterprise Services

- Enterprise Applications and Services
 - Kansas Business Center
 - TruckingKS
 - PKI Implementation
 - KanPay Payment Engine
 - Live Chat Online Help
 - Calendar of Events
 - Web Master Resource Center
 - Access to Judicial Full Court
 - Perpetual redesign of the Portal
 - GIS presence on homepage

Statements:

- Convenience fees provide investment in to agency processes to create efficiency, integration and consolidation, provide greater value to the customer and allow enterprise investment.
- Perceived as hindrance to further online adoption
- Online services are cheaper to perform by the citizen and the agencies

- Thank you
- Questions?