

Good afternoon Mr. Chairman and Committee Members,

I am Shelley Gromer, VP of Operations for Guest Home Estates. We are a small company that has 6 Assisted Living Facilities in Southeast Kansas. Our facilities are in Caney, 2 in Chanute, Erie, Pittsburg, and Garnett. Our largest facility has 25 rooms, our smallest has 11 rooms.

I am here today to present opposing testimony to HB 2246 concerning the Adult Care Home licensure act, relating to involuntary transfer or discharge of residents from an adult residential care facility. The following sheet shows data that we have accumulated from our homes to show what a financial burden that this would cause our facilities, and others like ours.

See data sheet.

At this time, I have only pointed out the financial side of it. The other side is the emotional concerning our staff and residents. Part of an Operator's responsibility is to deem who is appropriate for their facility. With this bill, this responsibility will be removed from them without considering the amount of staff or the amount of care is already in a facility. And yet Operator's will still be responsible for providing their resident's with the best care.

In conclusion, please consider what I have reported and do not support HB 2246. This bill could put small homes out of business and cause problems for our staff and residents.



### Guest Home Estates Data

<i>Building Name</i>	<i>Amount of Residents</i>	<i>Medicaid residents</i>	<i>Amount of Staff</i>
Guest Home Estates I	21 residents	11 Medicaid, 52%	17 staff
Guest Home Estates II	19 residents	9 Medicaid, 48%	15 staff
Guest Home Estates III	10 residents	9 Medicaid, 90%	7 staff
Guest Home Estates IV	22 residents	18 Medicaid, 81%	16 staff
Guest Home Estates VII	16 residents	7 Medicaid, 44%	12 staff
Guest Home Estates VIII	11 residents	9 Medicaid, 82%	7 staff *Agency in building
TOTAL	99	63 Medicaid, 64%	74 staff

In Guest Home Estates, a resident's average Medicaid portion is \$2,170.67.

The average pay of a licensed nurse is \$27.00

The average pay of a CNA s \$14.00

Per day, a CNA will cost \$112 for an 8 hour shift. For a full day, a CNA will cost \$336 for just one resident. So for 45 days it will cost \$15,120 to care for one resident.

The average pay of a CMA is \$18.00. That's \$432 a day and \$19,440 for 45 days.

If we are unable to find staff then the facility will have to hire agency whose rates range from \$36 an hour to \$54 an hour.

If you look at our Medicaid average that does not even cover a quarter of the cost it would take to provide care for ONE resident for 45 days.

Our private pay rate, which is \$3500 or \$115 a day would barely cover one of those CNA shifts. Passing this bill would mean 3 private pay residents would be covering ONE person's staff.